

About Newlake Alliance Management:

Newlake Alliance Management ("Newlake Alliance"), established in 2012 as an independent private equity firm with an accumulated AUM of over KRW 1 trillion, was founded by 3 former professionals who have had prior experiences in reputable global financial institutions and private equity firms including but not limited to The Blackstone Group, CVC Asia Pacific, Macquarie and Morgan Stanley.

Newlake Alliance's strategy is to become a prominent market leader both locally and globally by leveraging Asian Capital & Content. With our disciplined investment approach and our proprietary global network, we seek variety of significant investment opportunities. Newlake Alliance not only invests as sole investor but also do make co-investments with strategic partners and there have been numerous successful investment precedents, having co-invested with leading Korean strategic partners in the area of consumer healthcare, F&B, Media and Industrial sectors.

Newlake Alliance is currently looking to hire an Associate (1st to 3rd year Associate 대리차장급). He or she would be a member of the investment team and the primary role is to track performance of investee companies, assist Directors and above for deal origination and execution, and provide qualitative / quantitative analyses when needed.

Primary Roles & Responsibilities:

1. Investment Analysis and Execution

- Conduct in-depth financial modeling, valuation, and due diligence for potential investment opportunities
- Support the preparation of investment memorandums and presentations for the Investment Committee
- Assist in deal structuring, negotiation, and execution processes

2. Portfolio Management

- Monitor the performance of portfolio companies, ensuring alignment with investment objectives
- Identify opportunities for operational improvements and strategic growth within portfolio companies
- Prepare regular reports and updates for internal stakeholders and investors

3. Market Research and Industry Analysis

- Perform comprehensive market research to identify trends and sectors with growth potential
- Analyze competitive landscapes and assess risks and opportunities within target industries

4. Investor Relationship

- Assist in managing relationships with current and prospective investors
- Support the development of fundraising materials and participate in fundraising activities as needed

Qualifications:

- Bachelor's degree in Finance, Economics, Business Administration, Engineering or a related field (MBA or CFA designation is a plus)
- 2-6 years of experience in private equity, investment banking, consulting, or a related field
- Strong analytical skills with proficiency in financial modeling and valuation techniques
- Excellent verbal and written communication skills in both Korean and English
- Detail-oriented with the ability to manage multiple projects and meet tight deadlines
- Proficiency in Microsoft Excel, PowerPoint, and other relevant software tools
- A team player with a proactive attitude and a keen interest in private equity investments

Application Procedures:

- Start Date: Flexible and to be mutually agreed upon
- Interested applicants should send in either Korean or English resume (PDF or Word) to jk.kim@newlake.co.kr and sa.bae@newlake.co.kr
- In-person interviews will be held for selected candidates.

Office Location

- Newlake Alliance Management Office, Three IFC (29F), Gukjegeumyung-ro, Yeongdeungpo-gu, Seoul, Korea (07326)