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SECURITIES

CLSA

Company Overview

CITIC CLSA provides global investors and corporate executives with insights, liquidity and capital to drive their growth strategies.

Award-winning research, an extensive Asia footprint, direct links to China and highly experienced finance professionals differentiate our innovative products and services in asset management, corporate finance, equity and debt capital markets, securities and wealth management.

As part of CITIC Securities (SSE: 600030, SEHK: 6030), China's leading investment bank, CITIC CLSA is uniquely positioned to facilitate cross-border capital flows and connect China to the world and the world to China.

CITIC CLSA operates from 13 countries across Asia, Australia, Europe and the Americas. For further information, please visit www.clsa.com.

Position Title : Outbound Sales Trader, Sales-Trading Department

Job location : Seoul, Korea

Position Description

- CLSA Korea is looking for an experienced Outbound Sales & Sales-Trader to support the Sales-Trading team in business relationship development, revenue maximisation and promoting/marketing CLSA products, as well as servicing clients on daily basis.

Key Areas of Responsibilities

- Assist sales-trading team to coordinate and execute new marketing initiatives, client seminars, brand building events and promotional campaigns
- Assist sales-trading team members to develop new products, services, sales and distribution channels
- Assist team members to communicate on daily basis with internal colleagues on clients feedback and translate sales reports and news flows from Korean to English daily
- Other Sales-Trading team duties as assigned

Requirement

- Bachelor degree holder in Finance or relevant discipline(s)
- 1+ years' experience in outbound business for local investors
- Well understanding of Outbound business & solid relationship with investors
- Possesses high standards for excellence and takes ownership of the work
- Self-motivated, diligent, multi-tasking with high standards for excellence and attention to details
- Highly proficient in Excel and have good numeracy skills
- Well rounded, and a team player
- Fluency in both written and verbal English, with Chinese language is a plus

If you are seeking a dynamic environment in which to build your career in CITIC CLSA, please submit your application on https://citicclsa.wd3.myworkdayjobs.com/External/job/Seoul/Outbound-Sales-Trader_JR001052

CITIC CLSA may collect personal data from you for purposes relating to your engagement with the Company, including human resource management and other business and internal / external compliance purposes. Any personal information and /or data collected and held by the Company may be used by the Company or transferred (whether within/ outside Hong Kong) to any other parties within the Company, subsidiaries and affiliates of the Company, internal or external service providers, or any other relevant parties including governmental or regulatory authorities, for the above purposes.