



CITIC
SECURITIES

CLSA

Company Overview

CITIC CLSA provides global investors and corporate executives with insights, liquidity and capital to drive their growth strategies.

Award-winning research, an extensive Asia footprint, direct links to China and highly experienced finance professionals differentiate our innovative products and services in asset management, corporate finance, equity and debt capital markets, securities and wealth management.

As part of CITIC Securities (SSE: 600030, SEHK: 6030), China's leading investment bank, CITIC CLSA is uniquely positioned to facilitate cross-border capital flows and connect China to the world and the world to China.

CITIC CLSA operates from 13 countries across Asia, Australia, Europe and the Americas. For further information, please visit www.clsa.com.

Position Title : **Director/Associate, Private Equity**

Job location : **Seoul, KOREA**

Position Description

The role will be responsible for deal sourcing, execution, and portfolio management, working closely with various funds. This position is full time and based in Seoul, South Korea is required. Interested candidate please submit your resumes for review and consideration.

Key Areas of Responsibilities

- Develop and execute investment strategies in the Tech/IT sector aligned with organizational/fund objectives.
- Identify and source high-quality investment opportunities through various channels.
- Stay updated on industry trends, market dynamics, and emerging technologies for potential investment opportunities.
- Participate in the deal sourcing process by identifying and evaluating potential investment targets.
- Engage in managing portfolio companies, providing support to maximize value creation.
- Collaborate with cross-functional teams to ensure seamless execution.
- Build and maintain relationships with investors (LPs) and secure successful fund raising.
- Ensure due diligence on potential investment opportunities and prepare investment memos or presentations.

Requirements

- Bachelor's degree holder in Finance, Business, or a related discipline. MBA or CFA designation is a plus.
- At least 10+ years of experience in deal-making and/or Tech/IT experience. Candidates with less experience will be considered for an Associate position.
- Able to demonstrate deal sourcing capabilities, negotiations, structuring, and execution of investment transactions.

- Proven track record in executing investment transactions with solid financial analysis and modelling skills.
- A good team player, quick learner, self-motivated with a strong sense of responsibility and discipline
- Mature, reliable, and able to work with a high level of independence and manage their own schedule.
- Excellent communication and interpersonal skills for effective collaboration.
- Good command of written and spoken Chinese would be an advantage but not essential

If you are seeking a dynamic environment in which to build your career in CITIC CLSA, please submit your application on [https://citicclsa.wd3.myworkdayjobs.com/External/job/Seoul/Director--Associate--Private-Equity--CLSA-Capital-Partners_JR000819].

CITIC CLSA may collect personal data from you for purposes relating to your engagement with the Company, including human resource management and other business and internal / external compliance purposes. Any personal information and /or data collected and held by the Company may be used by the Company or transferred (whether within/ outside Hong Kong) to any other parties within the Company, subsidiaries and affiliates of the Company, internal or external service providers, or any other relevant parties including governmental or regulatory authorities, for the above purposes.