

Job Description

Job Title: Junior Sales (6 month contract)

Corporate Title: NA

Division: Investment Strategies & Solutions

Location: Seoul, Korea

Nomura Overview

Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By connecting markets East & West, Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Founded in 1925, the firm practices disciplined entrepreneurship while building on a long tradition of serving clients with creative solutions and considered thought leadership. For further information about Nomura, visit www.nomura.com.

Responsibilities

Assist senior sales on global funds sales and research

Sales

Global funds (Equity, Bond, Derivatives, Alternatives and Real Estate funds)

- Handling clients' requests in cooperation with overseas affiliates
- Arranging/Preparing the client meetings
- Making business trips for the purpose of distribution/training/others on a needed basis
- Generating sales reports for internal use

Research

- Market research (Fundamental analysis)
- Fund research (Investment strategy analysis)
- Providing periodic reports to clients
- Translating relevant materials for client service

Requirements

- BA degree with strong academic record
- Excellent interpersonal and strong communication skills
- Technical competency – MS Office
- Experience – Not required
- Certificates – Finance-related certificate/charter is preferred
- Language - Fluent in Korean and English (Mandatory, Written/Verbal)

Application

Please submit your English resume and cover letter by email to nfikhr@nomura.com no later than 29 January, 2024.

Diversity Statement

Nomura is committed to an employment policy of equal opportunities, and is fundamentally opposed to any less favourable treatment accorded to existing or potential members of staff on the grounds of race, creed, colour, nationality, disability, marital status, pregnancy, gender or sexual orientation.

DISCLAIMER: This Job Description is for reference only, and whilst this is intended to be an accurate reflection of the current job, it is not necessarily an exhaustive list of all responsibilities, duties, skills, efforts, requirements or working conditions associated with the job. The management reserves the right to revise the job and may, at his or her discretion, assign or reassign duties and responsibilities to this job at any time.