

**Position:** Research Analyst (“RA”, Full-Time Conversion Available)

**Division:** Investor Relations Team

**Job Location:** One IFC 13F (Seoul)

**Program Period:**

IR Team RA program expected to last between Mar 02, 2024 – Aug 31, 2024 (Negotiable)

**About Align Partners Capital Management:**

Established in 2021, Align Partners Capital Management (“Align Partners” or “APCM”) is a Korea-based investment management firm applying a different private equity (“PE”) approach to public stock market, comprised of experienced professionals with a deep knowledge of the Korean market and a strong track record of PE buyouts, portfolio management, and M&A experiences from leading global financial institutions.

Adopting a unique hybrid strategy, incorporating that of private equity and activist hedge funds, APCM invests in a small number of high conviction public companies for a long-term. APCM’s in-depth / PE style bottom-up research approach to value investing and shareholder engagement strategy allow attractive long-term risk-adjusted returns. Where possible/needed, APCM seeks to partner with companies to unlock value and/or create catalysts through active PE style engagement by leveraging its deep local network and expertise.

**Align Partners Capital Management Track Record:**

- **Listed Korean Banks** (Jan.2023 / Jan.2024): Public shareholder campaign on all 7 listed Korean banks
- **JB Financial Group** (May.2022): Acquired a 14.0% stake in JBFG from Anchor Equity Partners
- **SM Entertainment** (Mar.2022): Public shareholder campaign. Appointed an auditor and reached an agreement with the management to enhance corporate governance, shareholder policy and operations
- **Woori Financial Group** (Nov.2021): Acquired a 1.0% stake participating in the privatization of WFG

**Qualifications & Experience:**

The ideal candidate would demonstrate the following:

- **Must:** Fluent written and verbal communication skills both in Korean and English
- **Preferred:** Prior internship experience in private equity, investment banking or asset management
- Strong relationship building and influencing skills
- Attention to details, superior communication skills and interest in investment as well as client management
- Strong problem solving and analytical skills supported by good reasoning and multi-tasking ability
- Finance related certificates (ex. Certified Investment Manager, Chartered Financial Analyst, etc.)

**Job Responsibilities:**

RA(s) in IR team will have a unique opportunity to work with highly seasoned and successful professionals and will support the team in various stages of fundraising activities.

Responsibilities will include, but are not limited to:

- Assist in the preparation of financial communication materials, including performance reports and presentations for fundraising purposes
- Assist in managing inquiries from investors and various other related parties, providing timely responses or redirecting to appropriate team members as needed
- Maintain and update the investor relations database, ensuring accurate and up-to-date information

**Application Procedures:**

If you would like to apply, please send your resume to [careers@alignpartnerscap.com](mailto:careers@alignpartnerscap.com), with an e-mail titled “[RA\_IR Team] Align Partners\_ *Applicant’s name*”. Please attach resume in PDF format with a file name in “[RA\_IR Team] *Applicant’s name*\_Resume”

**More About Us:**

- Website: <https://alignpartnerscap.com/>
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