



Job Title : Risk – Global Markets FI Sales Trainee

Summary

- Assist in selling GMD fixed income, derivatives, non-linear and alternative products of Credit Agricole
- Liaise with other business lines of the Bank with the aim of attracting business from potential new clients

Key responsibilities

1. Marketing Credit Agricoles' products to clients

- GMD product coverage
- Originate transactions from clients and co-ordinate an efficient execution with Trading Desk
- Develop knowledge of client needs and co-ordinate the Securities' efforts to service customer organizations
- Discuss with clients about their needs and propose suitable ideas and recommendations
- Formulate marketing plans and capitalize on investment opportunities
- Plan and organize client visits and meetings
- Support overall Global Markets Sales team efforts and targets

2. Management and Reporting

- Report to Manager of CASAL daily on an informal basis on the progress of the business and specific issues

3. Control

- Ensure all client interactions and trade executions are compliant with regulatory and internal guidelines

4. Risk

- Adhere to and understand risks to the Securities and the client resulting from marketing initiatives or successful conclusion of transactions

Job Requirements

- Degree in Economics or Finance related preferred
- Experience in related industry / related department preferred
- Knowledge in non-standard bonds (ABS, structured notes, etc.)
- Highly motivated, good communicator, innovative, team oriented attitude
- Fluent in both written and spoken Korean and English

Application Due Date : August 13, 2023

Required Documents

- CV in English (including expected start date)
- Attached consent form

How to apply

Please apply to : https://jobs.ca-cib.com/job/job-global-market-fi-sales-trainee_81237.aspx

Selected candidate through Curriculum Vitae screening will be given an interview (We regret that due to the volume of applications, only successful applicants will be contacted)

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