

**Position:** Research Analyst (“RA”, Full-Time Conversion Available)

**Job Location:** One IFC 13F (Seoul)

**Program Period:**

RA program expected to last between Jul 03, 2023 – Dec 29, 2023 (Negotiable)

**About Align Partners Capital Management:**

Established in 2021, Align Partners Capital Management (“Align Partners” or “APCM”) is a Korea-based investment management firm comprised of experienced, on-the-ground decision-makers with a deep knowledge of the Korean market and a strong track record of private equity buyouts, portfolio management, and M&A experiences from leading global financial institutions.

APCM applies “Global Private Equity Approach to Korean Public Equity Market” strategy to invest in a small number of high conviction public companies for a long-term. APCM’s unique in-depth / private equity (“PE”) style bottom-up research approach allows attractive long-term returns with flexibility to take advantage of market volatility, which is a significant competitive advantage over peers who are driven by mere short-term results. When possible or necessary, APCM seeks to partner with companies to unlock value and/or create catalysts through active PE style engagement by leveraging its deep local network and expertise.

**Align Partners Capital Management Track Record:**

- **Korean Banks** (Jan.2023): Launched a shareholder campaign on all 7 listed Korean banks
- **SBS** (Undisclosed): Privately negotiated with the management to appoint one independent director
- **JB Financial Group** (May.2022): Acquired a 14.0% stake in JBFG from Anchor Equity Partners
- **SM Entertainment** (Mar.2022): Launched a shareholder campaign on SM Entertainment, appointed an auditor and reached an agreement with the management to improve corporate governance
- **Woori Financial Group** (Nov.2021): Participated in privatization of WFG, acquired a 1.0% minority stake

**Qualifications & Experience:**

The ideal candidate would demonstrate the following:

- **Preferred:** Prior internship experience in private equity, investment banking or equity research
- **Preferred:** Strong written and verbal communication skills both in Korean and English
- Strong enthusiasm in equity investing, industry & business analysis
- Valuation modelling (high proficiency in Excel) with essential accounting and finance skills
- Attention to detail, superior communication skills and interest in investment
- Strong problem solving and analytical skills supported by good reasoning and multi-tasking ability
- Finance related certificates (ex. Certified Investment Manager, Chartered Financial Analyst, etc.)

**Job Responsibilities:**

RA(s) will have a unique opportunity to work with highly seasoned and successful investment professionals and will support the team in various stages of the investment process.

Responsibilities will include, but are not limited to:

- Identifying investment opportunities through financials-based screening and research
- Executing in-depth research and analysis over potential investment target and related industries
- Conducting conference calls and meetings with industry experts, companies, and advisors
- Preparation of information memorandum (“IM”) and other internal / external presentation materials

**Application Procedures:**

If you would like to apply, please send your resume to [careers@alignpartnerscap.com](mailto:careers@alignpartnerscap.com), with the following E-mail title “[Align Partners Internship]\_Name” and PDF resume format “Name\_Resume”

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