



존슨앤드존슨은 전 세계적으로 많은 소비자들의 신뢰를 받고 있으며, 소비재, 전문의약품, 의료기기 및 시력 교정 등 헬스케어(Healthcare) 산업의 선두주자입니다. 금번 저희 컨슈머와 함께 성장할 Associate Account Manager - Chain Super 신입사원을 모집하고자 합니다. 모집분야에 대한 자세한 내용은 하기에 참고 부탁드립니다. 여러분의 많은 지원 부탁드립니다.

1. 포지션: Associate Account Manager - Chain Super 신입사원
2. 계열사: 존슨앤드존슨 컨슈머 (Consumer Health)
3. 근무지: 서울시 용산구
4. 근무 형태: Regular

#### [Summary]

- Manages sales team on the assigned account. Provides leadership, guidance and customer product expertise to the sales team. Meets or exceeds established sales goals through the implementation of sales activities.
- Ensure the achievement of sales KPI in channel that is in the initial stage of business.
- Co-promotion development & execution in cooperation with Retail Marketing team or customers

#### [Responsibilities]

- Establishes individual sales goals and ensure to achieve the goals
- Ensures sales activities should be treated in compliance with all national, local and company regulations, policies, and procedures.
- Collects and utilizes all necessary marketing information. Provides account support and administration to increase company products presence with accounts.
- Creates daily, weekly, monthly activity and productivity reports. Analyze sales data to identify opportunities for increased
- Productivity and sales on both a group and individual level.
- Assists sales representatives with questions and supports customers requiring additional assistance.
- Leads specific sales events or projects to improve sales performance.
- Works closely with channel manager to implement annual/quarterly sales plan and necessary changes required to achieve objectives.

#### [Requirements]

- Bachelor's degrees (Undergraduate)
- Basic understanding of marketing & business planning
- Driver's license preferred
- MS Office skills (Excel, PPT, Word) proficiency
- Strong analytical, problem solving and project management skills
- Good inter-personal relationship
- Proactive & positive & innovative mind
- Good communication & negotiation skill
- Excellent English communication (Writing & Oral) ability

Johnson & Johnson announced plans to separate our Consumer Health business to create a new publicly traded company. The process of the planned separation is anticipated to be completed within 24 months, and it will be subject to legal requirements including consultation with works councils and other employee representative bodies, as required, and other customary conditions and approvals. Should you accept this position, it is anticipated that, following conclusion of the transaction, you would be an employee of a new entity within New Consumer Health and your employment would be governed by New Consumer Health's employment processes, programs, policies, and benefit plans. In that case, details of any planned changes would be provided to you by New Consumer Health at an appropriate time and subject to any necessary consultation processes.

**[지원 방법]**

www.careers.jnj.com 접속 -> Position Number 2206086008W검색 -> 해당 모집 공고의 "Apply Now" 클릭 후 온라인 지원 프로세스 진행

**[제출 서류]**

국&영문 이력서/자기소개서 (지원동기 필수)

**[서류 마감일]**

채용시 마감

**[For more Johnson & Johnson]**

- J&J Careers 유튜브 채널 : <https://www.youtube.com/channel/UCZEsWOZwbcjcxHrgYq7sP4Q>
- J&J Korea Facebook: <https://www.facebook.com/JNJCareersKorea/>
- J&J LinkedIn: <https://www.linkedin.com/company/johnson-&-johnson/>
- J&J Corporate Page: <http://www.jobkorea.co.kr/Company/1605233/Info>

**[유의사항]**

- 서류를 PDF 로 된 한 개의 파일로 미리 준비 하시기 바랍니다.
- 서류 전형 합격자에 한하여 개별 통보합니다. 단, 회사 사정에 따라 지연 될 수 있습니다.
- 온라인 접수시 "Create Your Account" 를 통해 개인 이메일 계정을 등록하신 후 온라인 지원 프로세스

를 진행할 수 있습니다. Ex) G-mail/Naver/Daum 등

- 모집 분야 관련하여 자세한 내용은 J&J 홈페이지에서 확인하시기 바랍니다. [www.careers.jnj.com](http://www.careers.jnj.com)