



## **CGS-CIMB Securities (Hong Kong) Limited, Korea Branch**

(씨지에스 씨아이엠비증권 한국지점) 15F S-Tower, 82 Saemunan-ro, Jongno-gu, Seoul 03185, Korea

### **Job description**

An opportunity exists for **Equity Sales Trader** to join the Institutional Equity team based in Korea. The role requires candidates to establish, maintain and grow strong relationship with current institutional clients by implementing trading strategies, trade execution and marketing the firm's equity trading service to achieve incremental revenue.

**Job opening position** : Institutional Equity Sales Trader (Junior or Entry Level)

**Start date** : ASAP (exact date TBD)

**Employment Type** : Permanent Position

**Positions open** : 1

**Working Hours** : 8 hours per day (excluding 1 hour for lunch time) / Up to 52 hours per week

**Salary** : It is in accordance with the Company's rule.

**Deadline for CV Submission**: Until the recruitment closing

### **Key responsibilities**

Primary responsibility of Equity Sales Trader will be providing analysis of market conditions by gathering key data, analyzing trends, creating reports, and offering comprehensive evaluations to meet clientele's objectives. Sales trader will create new methods of providing valuable information to clients; communicate and provide market trends, liquidity opportunities, portfolio reviews, assessment of stock price fluctuations / macro / technical events affecting the market. Sales trader not only monitor market information and action during the day, but also implements client relationship management – conducts client visits, establish and maintain relationship and networks with internal and external clients across the globe.

### **Desired qualification & skill-set**

The role is largely self-driven / self-managed with minimal supervision on a day to day basis. Genuine interest in financial markets, economics and corporate finance is a must-have. Candidates are to possess a high degree of commitment, motivation, professionalism, and integrity. Exceptional quantitative, analytical, and communication skills are required; the role involves intensive use of concepts in field of statistics, economics, finance, accounting. Candidates should have an aptitude for technology, advanced computer skills with Microsoft Office.

Candidates are not required to have an active trading experience on an equity desk. Desired candidates are expected to have Bachelor's or Master's degree from a recognized university.

**Special skill required:** Fluent English

Candidates who are interested and meet the requirements delineated above should send their detailed Resumes & Cover Letters in **English** by e-mail to **minjoo.lee@cgs-cimb.com**.

### **China Galaxy International (CGI) Financial Holdings Limited**

China Galaxy International Financial Holdings Limited (China Galaxy International) was incorporated in Hong Kong on 9<sup>th</sup> February 2011 and is a wholly owned subsidiary of China Galaxy Securities Co. Ltd. (China Galaxy Securities).

China Galaxy Securities (CGS) is one of the leading integrated service providers in the PRC for the securities industry. The Group provides comprehensive securities services including brokerage, sales and trading, investment banking and investment management.

China Galaxy Securities has the largest securities distribution network in n PRC with 5 subsidiaries, 37 branches and over 501 securities branches covering 31 provinces, autonomous regions and municipalities across China. It also services one of the largest client bases in the PRC of over 13.22 million brokerage clients (as of 31<sup>st</sup> December 2021) . China Galaxy Securities is a joint stock limited company listed on both Hong Kong Stock Exchange and Shanghai Stock Exchange.

### **CIMB Group**

CIMB Group is one of ASEAN's leading universal banking groups and is Malaysia's second largest financial services provider, by assets. It offers consumer banking, commercial banking, investment banking, Islamic banking, asset management and insurance products and services.

Headquartered in Kuala Lumpur, the Group is present in all 10 ASEAN nations and has market presence in China, Hong Kong, India, Sri Lanka, Korea, US and UK. CIMB Group is listed on Bursa Malaysia and has a market capitalization of approximately RM43.5 billion, around 34,000 employees and 668 branches, as at 31<sup>st</sup> December 2020.

**CGS-CIMB Securities (Hong Kong) Ltd, Korea branch** became the first ASEAN financial institution to obtain an equities brokerage license in South Korea since 2002, enabling us to serve both our domestic and international clients.

CGS-CIMB Securities Korea is now in the position to offer its global clients access to the South Korean equity market and to catalyze business and investment flows between South Korea and Asia. CGS-CIMB Securities Korea also provides corporate advisory services and research coverage to both domestic and international clients. Consistently ranked among the top in Asia (ex. Japan), our regional research team oversees economic, industry, market, and stock-specific data to enhance the performance of clients' global portfolio.