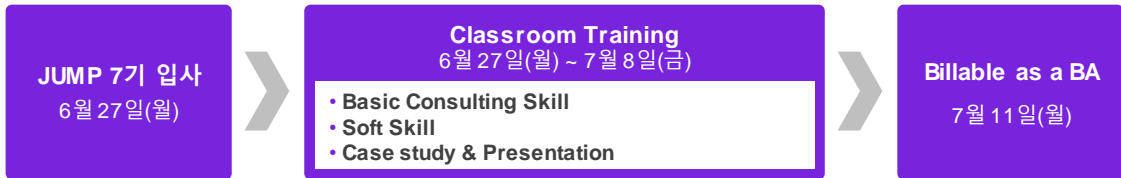


# 2022 JUMP 7기 BA Campus Recruiting

글로벌 경영 컨설팅 회사 Kearney Korea가 경영 컨설턴트로 성장할 인재를 모집합니다.  
본 공채는 "JUMP"(JUMP into Kearney!) 라는 Kearney만의 차별화된 채용 & 육성 Program 으로서,  
신입 컨설턴트들에게 특화된 Training과 다양한 기회 제공을 통하여  
Global Leader로 조기 성장하도록 지원합니다.

## JUMP Program 소개

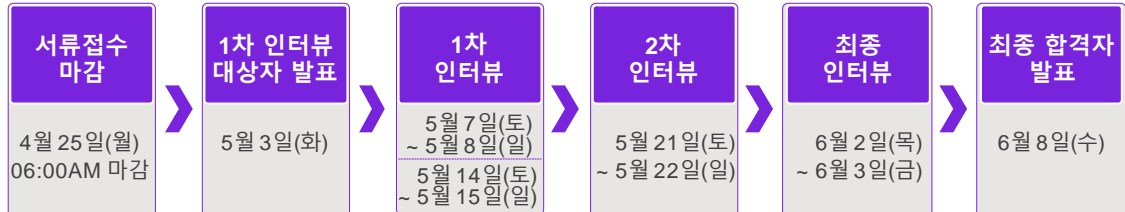


## 입사 일정 및 Training Program

- 2022년 6월 27일 정규직 (Full-time BA) 입사
- 2주 Classroom Training

## 일정 안내

\*서류전형 결과 및 각 인터뷰 결과/일정은 개별 통보 예정입니다



## 모집 부문

- Strategy Consulting(SC)
- Management Consulting Services(MCS)
- Digital Transformation (DT)

## 지원 자격

- 2022년 6월 27일 기준 Full time 근무 가능자
- 외국 국적자의 경우, 취업 가능 비자 소지한 자
- 국내/해외 대학 기졸업자 및 2022년 8월 졸업예정자/2023년 2월 졸업예정자 중 학점이수 완료자
- 남자의 경우, 병역 필 또는 면제자 등
- 전공 제한 없음

## 구비서류 및 제출방법

- 2022년 4월 25일(월) 06:00AM 까지 지원서 접수 (영문 이력서 첨부)

### 1) 지원서 접수 페이지 접속 방법

- 방법 1: <https://kearney.saramin.co.kr> 접속
- 방법 2: <https://www.kearney.co.kr> 접속 - 홈페이지 내 2022 BA Campus Recruiting 배너 Click

### 2) 영문이력서 (이하 항목 포함 필수, 파일명 "2022 7기 BA 지원\_홍길동" 명시)

- Education (Incl. GPA, Expected Graduation)
- Extracurricular Activities (Incl. Consulting Clubs)
- Skills & Interests (Incl. Language & Computer Skills)
- Working Experience (Incl. Internship)
- Honors & Awards

## 문의처

- Kearney Recruiting Team 02-6001-8512 / [seoul.recruiting@kearney.com](mailto:seoul.recruiting@kearney.com)  
(담당자: 박진영 차장, 안진우 대리)

# Preparing for your Interview

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Kearney's interview process typically consists of up to three rounds conducted by our senior consultants.

If you are invited to participate in the process, you can expect that all rounds will include a combination of case and fit interviews. The case study interview means that in addition to discussing our firm and your future with us, the Kearney consultants you meet will also present you with real-world business problems and ask you to develop solutions. While we look for many qualities in our applicants, we will be most interested in your ability to think and communicate as we believe a successful consultant should. A case interview gives you the opportunity to demonstrate your consulting potential.

The cases you encounter, whether in the standard case interview or case presentation format, are based in part on actual Kearney engagements and focus on areas such as industry analysis, market expansion, profit improvement, pricing alternatives, merger planning, and investments. In general, the best way to approach a case interview is to enter it as a consultant would enter a client's office or board room—ready to gather and analyze information, arrive at solid conclusions, and communicate them persuasively.

***Kearney consultants who have conducted case interviews offer the following advice:***

## Approach the Case Logically

- **Listen and clarify.** Be certain that you have and understand all the relevant facts.
- **Think “top down.”** Work from the most to least critical issues.
- **Hypothesize.** Develop alternate solutions, questioning until you see the most promising answers.
- **Develop the solution.** Test and refine your chosen hypothesis through further questioning.
- **Communicate.** In presenting your solution, be authentic, poised, clear, and concise. Avoid jargon.
- **Adjust.** If things aren't going well, be willing to back up and try a different approach.
- **Verify.** Be sure you are answering the right question.

## Think Creatively

- **Challenge conventions.** We seek people who can see creative, workable solutions to problems.
- **Look beyond the numbers.** Consider the products, processes, and people behind them.
- **Adopt the CEO's perspective.** Don't just solve a problem. Solve it for the client.
- **Look at organizational and cultural issues.** Consider a solution's impact on people.
- **Don't force your solution to fit a standard framework.** Fit it to the problem.
- **Don't search for the “silver bullet.”** Complex problems rarely have simple solutions.
- **Be coachable.** Listen to the interviewer's feedback and ask for help if you need it.